1Q 2024
Consolidated Results

Terna
Driving Energy

Rome, May 8th 2024

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Highlights

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Highlights

Latest main achievements



- Group's 2024-2028 Industrial Plan presentation
- Adriatic Link: project authorized by the Ministry of Environment and Energy Security



- €850 million hybrid green perpetual bond issue successfully launched
- €850 million 7-year bond issue successfully launched
- Tyrrhenian Link: last tranche of the €1.9 billion financing provided by EIB



- Sustainability Plan embedded in the 2024-2028 Industrial Plan
- Climate change leader according to CDP (ex Carbon Disclosure Project)

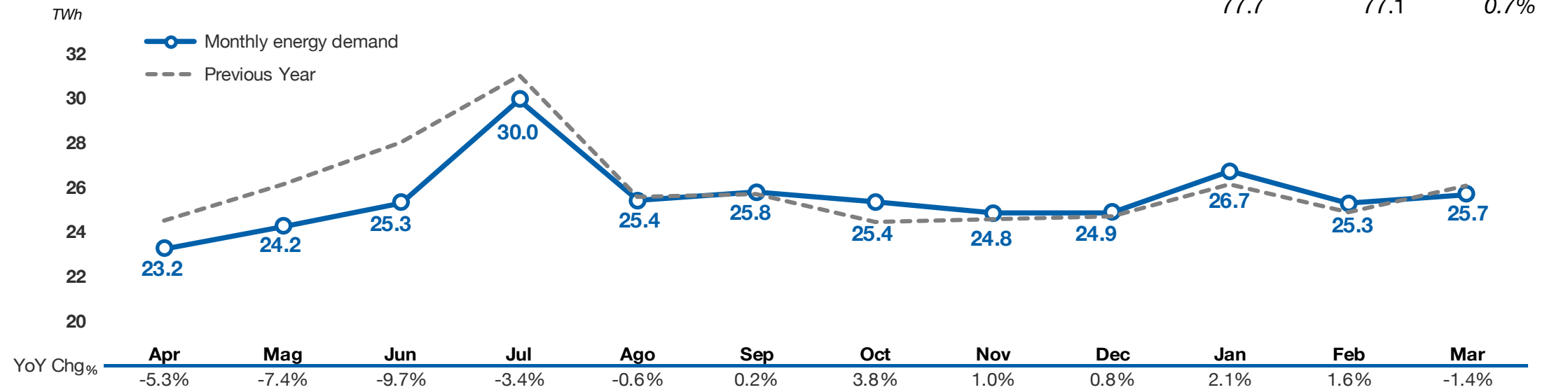
Focus on execution

Highlights

Demand Evolution – Last 12 months

DEMAND AS REPORTED (TWh)

1Q24	1Q23	Δ %
77.7	77.1	0.7%



YoY Chg%	Apr	Mag	Jun	Jul	Ago	Sep	Oct	Nov	Dec	Jan	Feb	Mar
	-5.3%	-7.4%	-9.7%	-3.4%	-0.6%	0.2%	3.8%	1.0%	0.8%	2.1%	1.6%	-1.4%

1Q 2024

- National Demand at 78 TWh, o/w 36% covered by RES
- Net Total Production at 61 TWh, o/w 46% covered by RES

Guaranteeing a safe management of the electricity system

Note: 2023-2024 preliminary figures

Highlights

1Q 2024 Key Numbers

	1Q 2024 Actual €mn	1Q 2023 Actual €mn	Δ vs 1Q 2023
Revenues	858	713	**+20%**
EBITDA	628	500	**+26%**
Group Net Income[1]	268	200	**+34%**
Capex	483	315	**+53%**
Net Debt[2]	10,587	10,494	

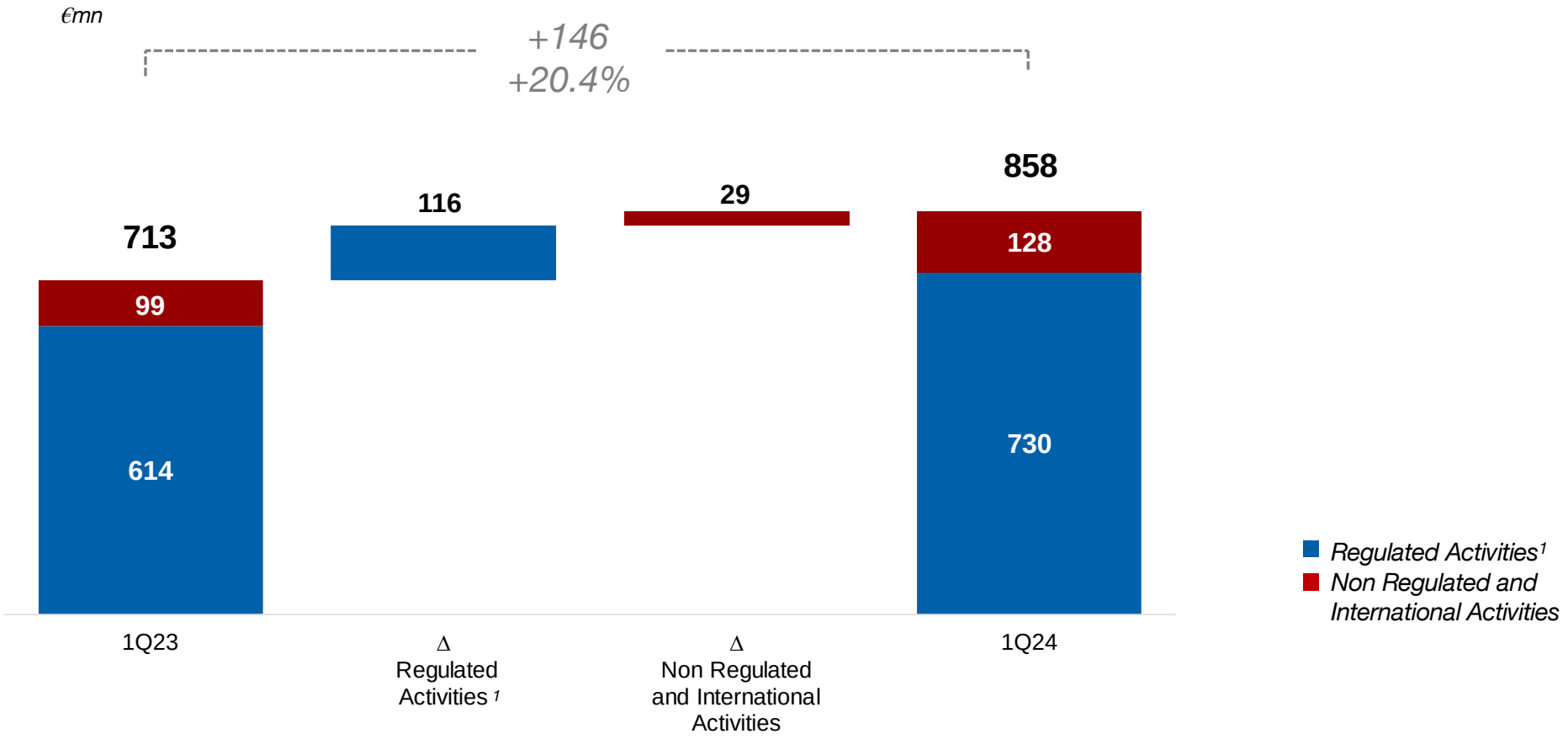
Strong growth in all P&L lines and Capex

1. Attributable to Terna; 2. 2023 Value related to FY

1Q 2024 Results

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Revenues

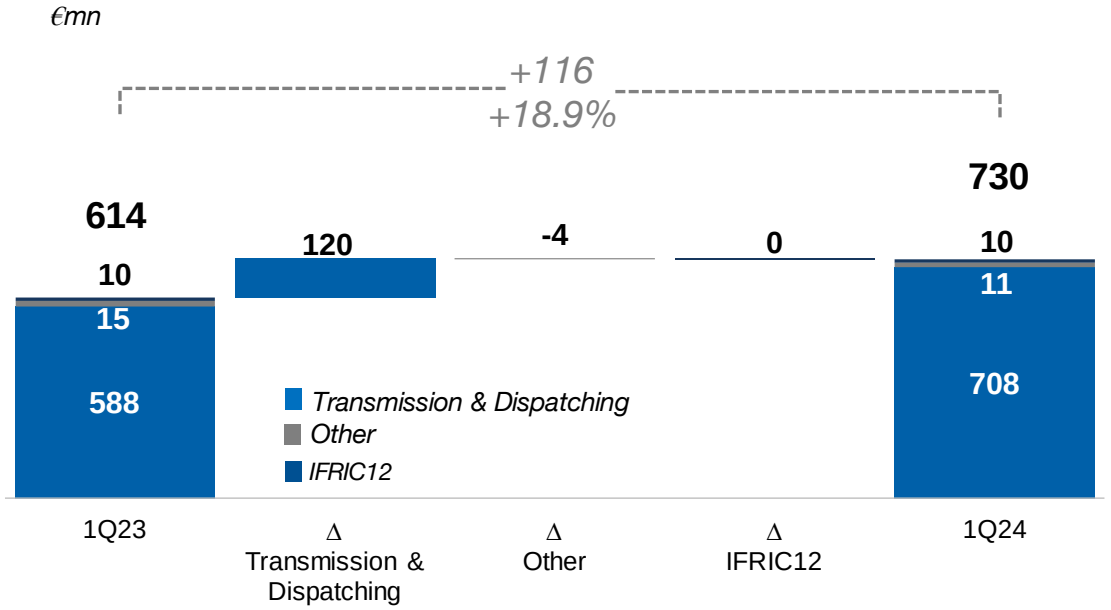


Double digit increase in Revenues

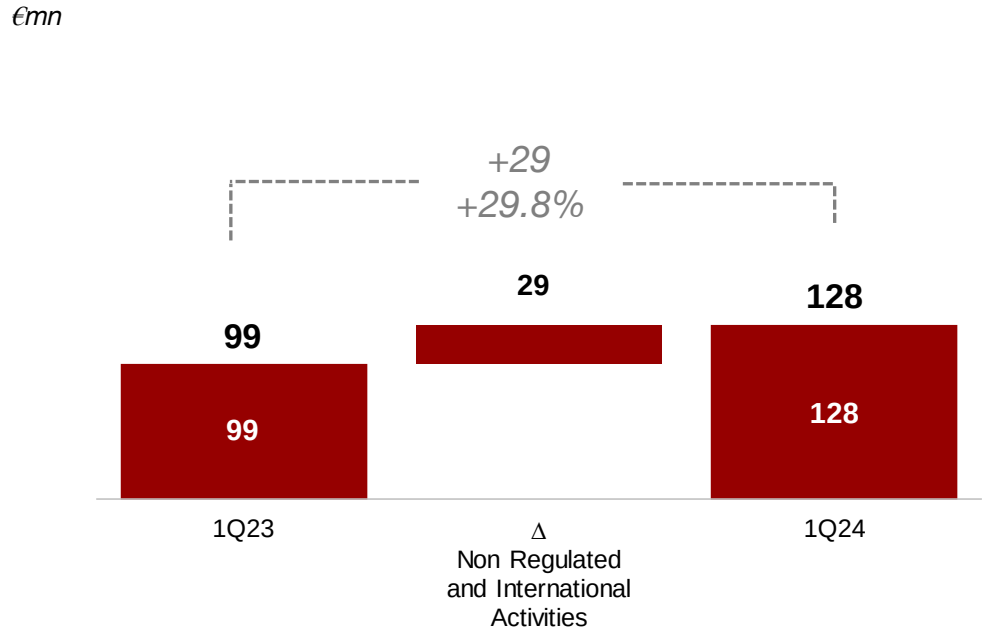
Note: figures may not add up due to rounding; 1. Including IFRIC12

Revenues Analysis

REGULATED



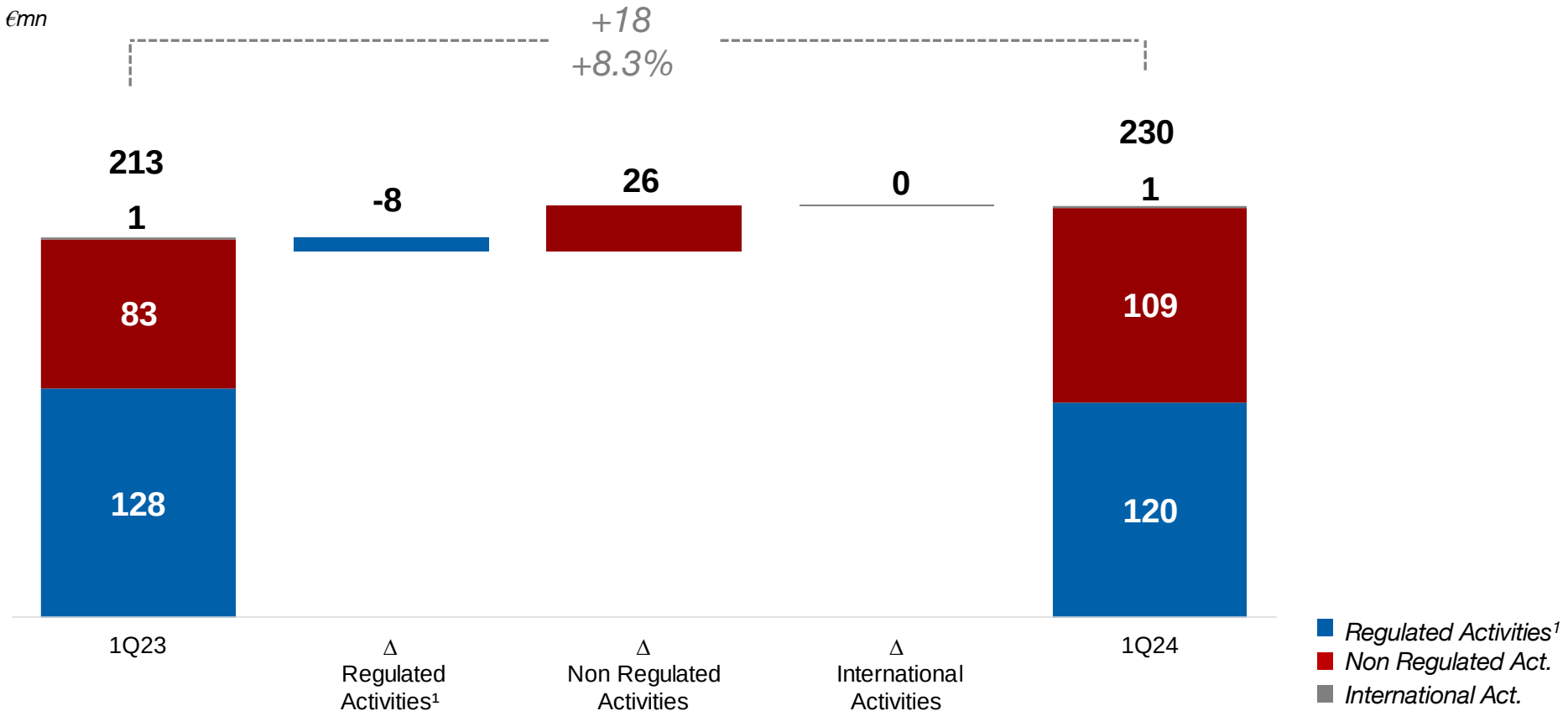
NON-REGULATED AND INTERNATIONAL



Growth driven by Regulated and Non Regulated activities

Note: figures may not add up due to rounding

Opex

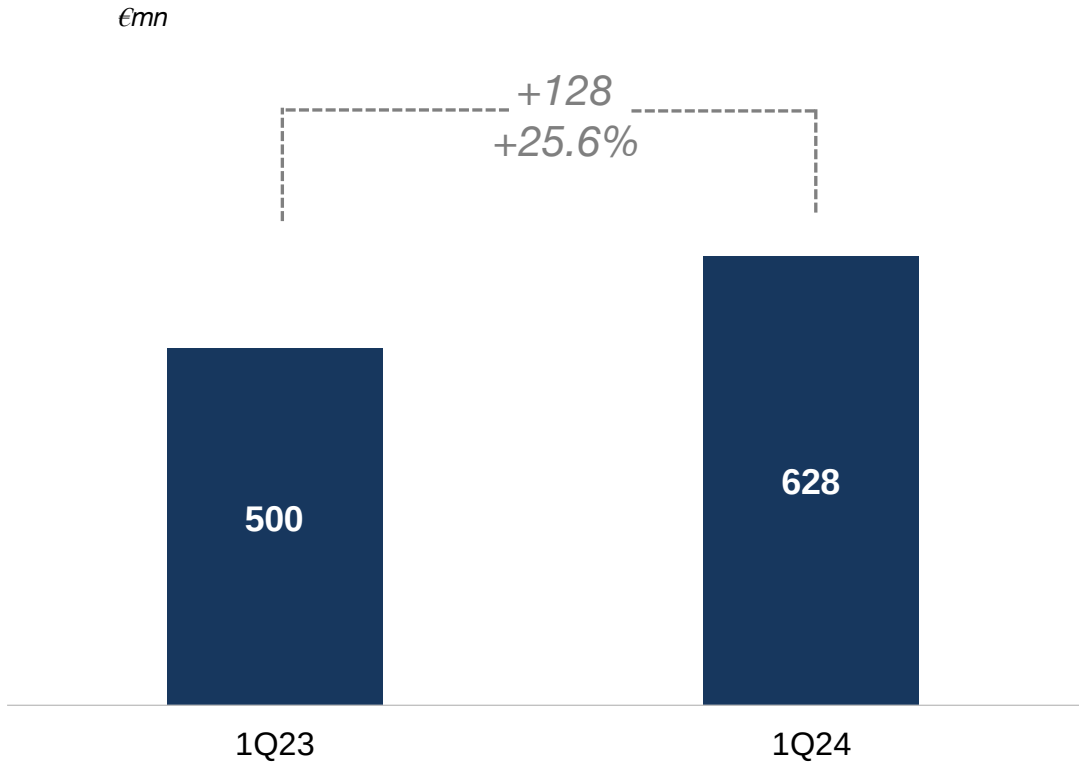


Operating costs evolution reflecting Non Regulated activities increase

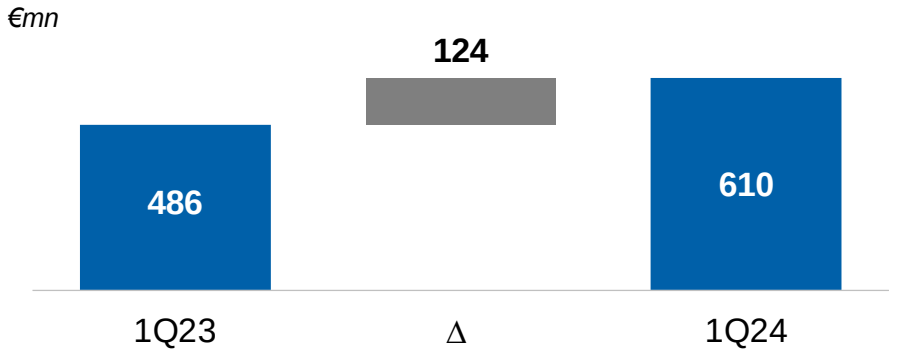
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EBITDA

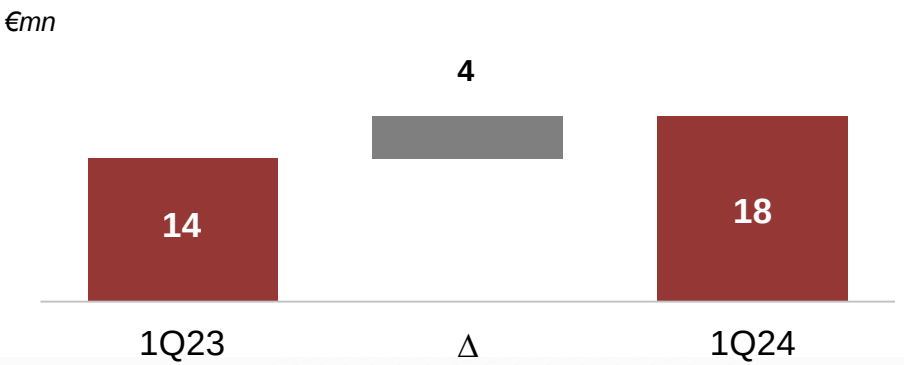
GROUP



REGULATED



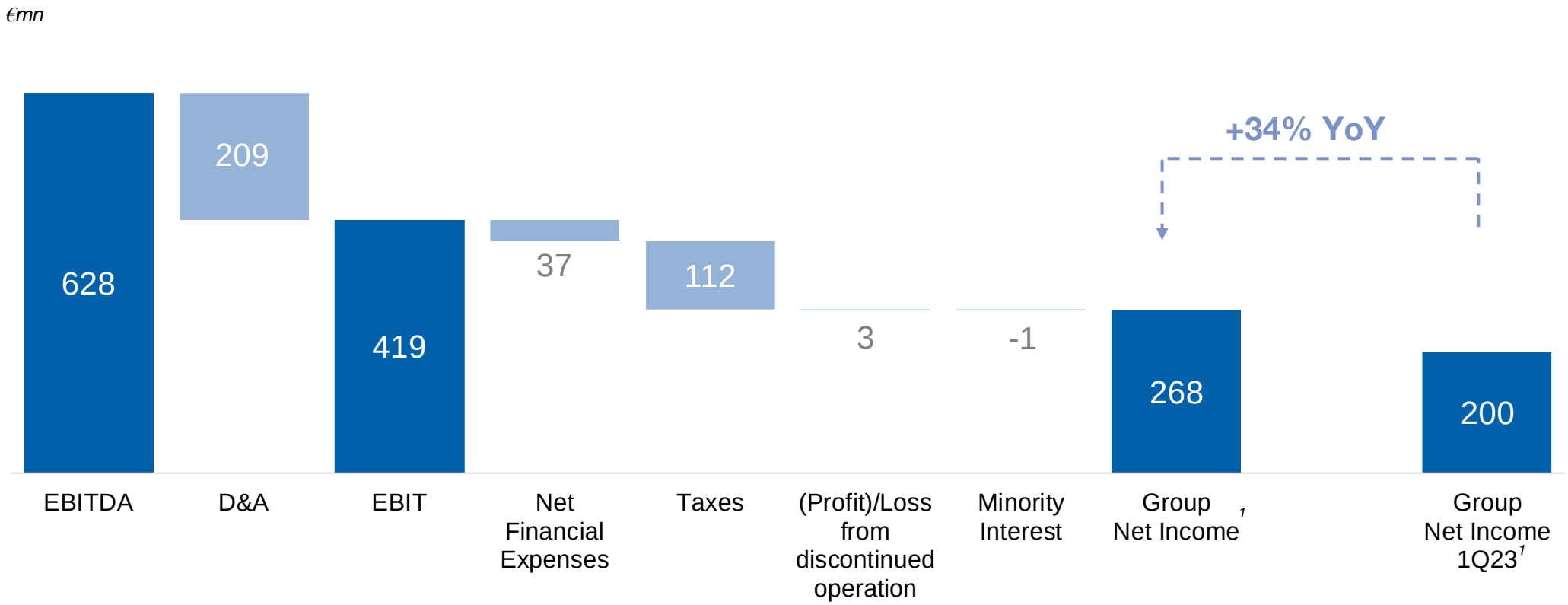
NON-REGULATED AND INTERNATIONAL



Regulated Activities as EBITDA growth driver

Note: figures may not add up due to rounding

From EBITDA to Net Income

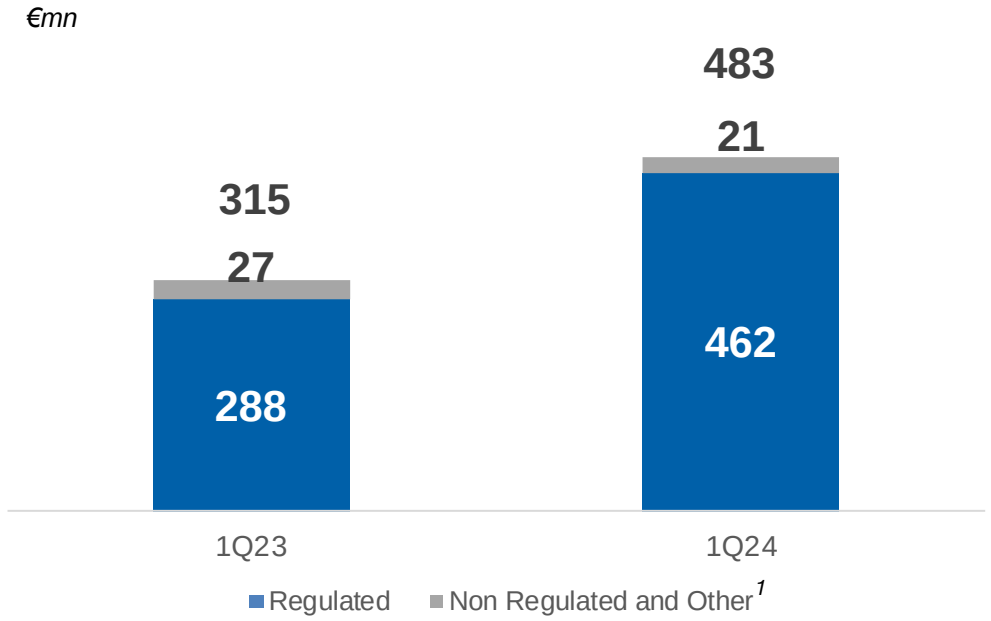


+34% increase in Group Net Income

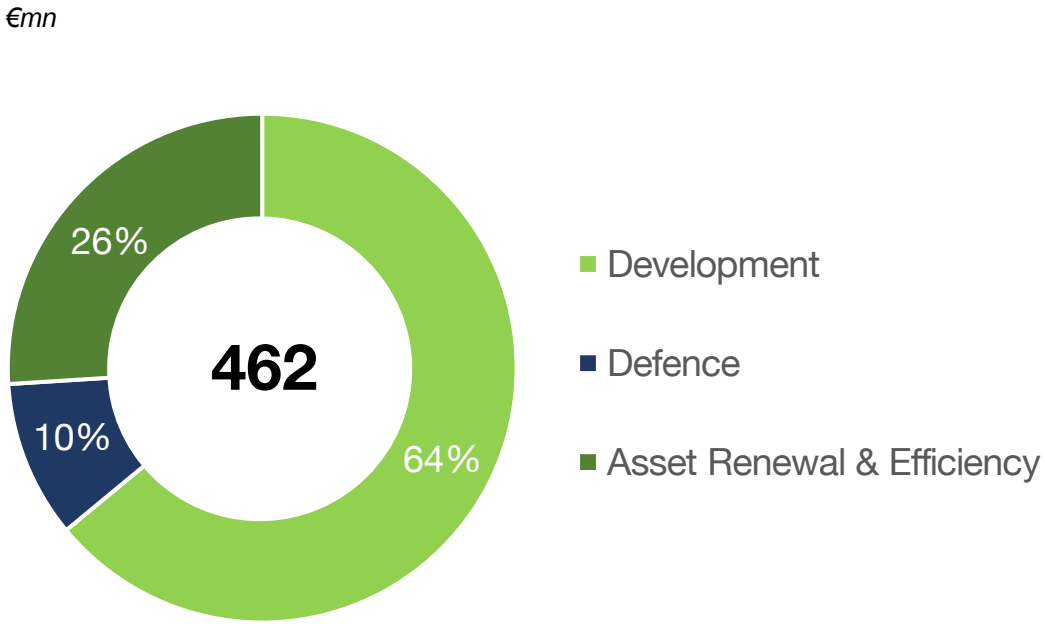
Note: figures may not add up due to rounding; 1. Attributable to Terna.

Capex

TOTAL CAPEX



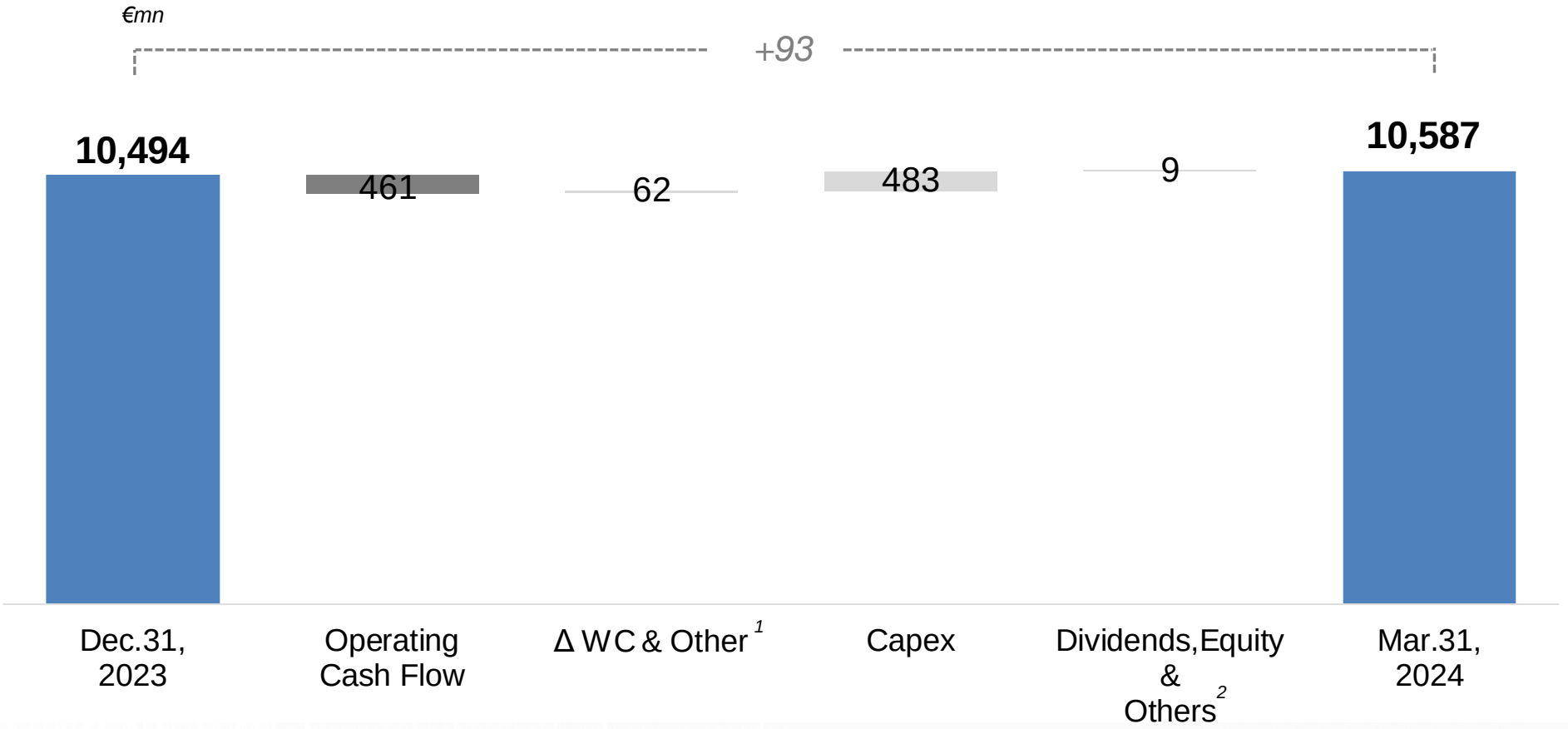
REGULATED CAPEX



Record-breaking Capex

Note: figures may not add up due to rounding; 1. Of which about 14 €mn of Capitalized Financial Charges in 1Q24 and 14 €mn in 1Q23

Cash Flow & Net Debt Evolution

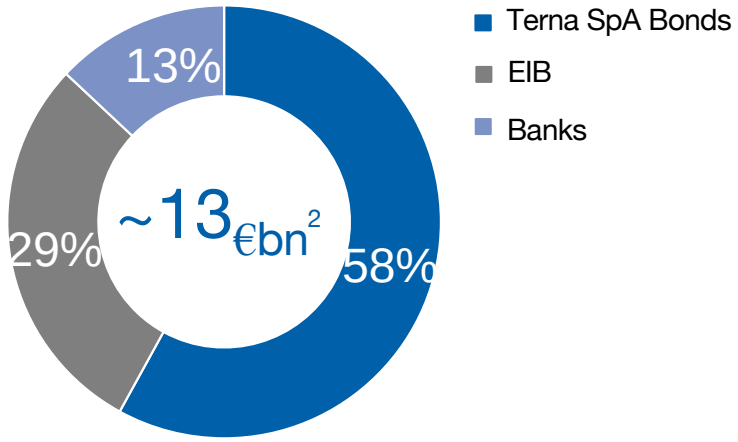


Operating cash flow supports investment activity

Note: figures may not add up due to rounding; 1. Including Other Fixed Assets Changes; 2. Including Assets Held for Sale, Cash Flow Hedge reserve and other

Net Debt Evolution & Financial Structure

GROSS DEBT BREAKDOWN[1]



KEY RATIOS[3]

Fixed/Floating Ratio

~ 89% Fixed

Calculated on Gross Debt

Maturity

~ 6 years

Ensuring financial structure solidity

1. Percentages calculated on Gross Debt nominal value; 2. IAS value; 3 Key ratios calculated on Medium/Long Term Debt

Annexes

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Driving Energy

Consolidated Income Statement[1]

€ mn	1Q24	1Q23	Δmn	Δ%
Total Revenue	**858**	**713**	**146**	**20.4%**
Regulated Activities	*730*	*614*	*116*	*18.9%*
Transmission	*607*	*508*	*99*	*19.5%*
Dispatching	*101*	*80*	*21*	*26.5%*
Other²	*11*	*15*	*-4*	*-26.6%*
IFRIC12	*10*	*10*	*0*	*2.0%*
Non Regulated and International Activities	*128*	*99*	*29*	*29.8%*
Total Costs	**230**	**213**	**18**	**8.3%**
Regulated Activities	*120*	*128*	*-8*	*-5.9%*
Labour Costs	*64*	*68*	*-5*	*-6.6%*
External Costs	*39*	*41*	*-3*	*-6.3%*
Other²	*8*	*8*	*-1*	*-8.5%*
IFRIC12	*10*	*10*	*0*	*2.0%*
Non Regulated Activities	*109*	*83*	*26*	*30.6%*
International Activities	*1*	*1*	*0*	*-18.2%*
EBITDA	**628**	**500**	**128**	**25.6%**
D&A	*209*	*187*	*23*	*12.1%*
EBIT	**419**	**313**	**105**	**33.6%**
Net Financial Charges	*37*	*32*	*4*	*13.7%*
Pre Tax Profit	**382**	**281**	**101**	**35.9%**
Taxes	*112*	*81*	*30*	*37.3%*
Tax Rate (%)	*29.2%*	*28.9%*	*-*	*0.3 pp*
Net Income	**271**	**200**	**71**	**35.3%**
Profit/(Loss) From Discontinued Operations	*-3*	*-1*	*-3*	*-500.0%*
Total Net Income	**268**	**199**	**68**	**34.1%**
Minority Interest	*-1*	*-1*	*0*	*-14.3%*
Group Net Income	**268**	**200**	**68**	**34.0%**

Notes: figures may not add up due to rounding; 1) Managerial Accounting 2) Including Quality of Service

Consolidated Balance Sheet

€ mn	Mar. 31,2024	Dec. 31,2023	Δmn
PP&E	*17,838*	*17,597*	*242*
Intangible Asset	*866*	*867*	*-2*
Financial Inv. and Other	*501*	*501*	*0*
Total Fixed Assets	19,205	18,965	240
Net WC	-2,078	-2,175	96
Funds	-18	-33	15
Net Capital Invested	**17,109**	**16,757**	**352**
Net Assets Held for Sale	77	80	-3
Total Net Capital Invested	**17,186**	**16,838**	**349**
Financed by:			
Consolidated Net Debt	10,587	10,494	93
Total Shareholder's Equity	6,599	6,343	256
Total	**17,186**	**16,838**	**349**

Consolidated Cash Flow

€ mn	1Q24	1Q23
Total Net Income	*268*	*200*
D&A[1]	*209*	*183*
Net Change in Funds	*-15*	*-14*
Operating Cash Flow	**461**	**368**
Δ Working Capital & Other[2]	*-62*	*-309*
Cash Flow from Operating Activities	**399**	**59**
Capital Expenditures	*-483*	*-315*
Free Cash Flow to Equity	**-84**	**-256**
Net Assets Held for Sale	*3*	*-4*
Dividends & Equity[3]	*-12*	*-11*
Change in Net Cash (Debt)	***-93***	***-271***

Notes: figures may not add up due to rounding; 1) Net of assets' disposal 2) Including Other Fixed Assets Changes 3) Including Cash Flow Hedge accruals and other

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Notes

Notes

SUSTAINALYTICS
ESG 2024
INDUSTRY TOP RATED

Corporate ESG Performance
Prime
RATED BY ISS ESG

CDP
SUPPLIER ENGAGEMENT LEADER 2023

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